

*Mobius Risk Group, [www.mobiusgroup.com](http://www.mobiusgroup.com)*

## **Business Development Sales Originators and Client Managers**

**Mobius Risk Group**, a leading provider of commodity and energy risk management outsourcing and advisory services, is currently seeking seasoned Business Development Sales Originators and Client Managers with distinguished success in originating and closing energy related transactions and managing client relationships. These candidates may be located in the Midwest, Northeast, and South. Arguably the nation's fastest growing independent commodity and energy advisory firm, Mobius provides independent commodity and energy advisory services to an expansive portfolio of commercial and industrial end-users, as well as municipalities, co-ops, utilities and producers.

### **REQUIREMENTS**

Qualified candidates will be responsible for identifying, qualifying and closing new business opportunities. Additional responsibilities include implementing success plans to effectively manage and build customer relationships. Ideal candidates should be self-starters and thrive in a fast-paced entrepreneurial environment where high achievers are generously rewarded.

Candidates will have a solid understanding of commodity markets, energy services and be well versed in risk management disciplines. Additionally, candidates must possess outstanding presentation skills and have several years of quantifiable success in presenting commodity and energy solutions at the "C" level. Mobius offers a competitive compensation/benefits plan and is an equal opportunity employer.

Mobius Risk Group is based in Houston with offices in Las Vegas, Los Angeles and Phoenix, and provides enterprise wide commodity and energy risk management, outsourcing and advisory services across industries, including industrial, commercial, institutional, municipal, utility, petrochemical and energy producers. Mobius' unique services are in acting as a representative of the client and not as a supplier, vendor, broker, or "middle man". The company assists their clients in managing annual energy expenditures in excess of \$4 billion.

Please forward resumes to Christine Anderson [canderson@mobiusriskgroup.com](mailto:canderson@mobiusriskgroup.com)